

### Sheltering Reliably

HALF YEARLY REPORT JUNE 30, 2010 (UNAUDITED)



Reliance Insurance Company Limited



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### **COMPANY INFORMATION**

**BOARD OF DIRECTORS** ISMAIL H. ZAKARIA Chairman

**DIRECTORS** MOHAMMAD AMIN AHMED BAWANY

A. AZIZ AYOOB

IRFAN ZAKARIA BAWANY MOHAMMAD OMER BAWANY

**ZOHAIR ZAKARIA** AHMED ALI BAWANY NOOR M. ZAKARIA **ASHFAQ PATEL** YASIN SIDDIK

**CHIEF EXECUTIVE &** 

MANAGING DIRECTOR A. RAZAK AHMED

**SEVP MANAGEMENT BASHARAT M. BARLAS** 

SYED RIZWAN AKHTAR **EVP** (Operation)

Chairman

Member

**CHIEF ACCOUNTANT AND** 

**COMPANY SECRETARY** HAROON A. SHAKOOR

**AUDIT COMMITTEE** A. AZIZ AYOOB Chairman

IRFAN ZAKARIA BAWANY Member **ZOHAIR ZAKARIA** Member

INVESTMENT IRFAN ZAKARIA COMMITTEE ZOHAIR ZAKARIA

AHMED ALI BAWANY Member A. RAZAK AHMED Member

**AUDITORS** HYDER BHIMJI & CO. **Chartered Accountants** 

**LEGAL ADVISOR** ABDUL SATTAR PINGAR

**BANKERS** HABIB BANK LIMITED

NATIONAL BANK OF PAKISTAN

MCB BANK LIMITED ALLIED BANK LIMITED UNITED BANK LIMITED

THE ROYAL BANK OF SCOTLAND

NIB BANK LIMITED **BANK ALFLAH LIMITED FAYSAL BANK LIMITED** 

HABIB METROPOLITAN BANK LIMITED

THE BANK OF PUNJAB JS BANK LIMITED

**REGISTERED OFFICE** 96-A, Sindhi Muslim Co-operative Housing Society, Karachi.

**HEAD OFFICE** Reliance Insurance House,

181-A. Sindhi Muslim Co-operative Housing Society.

P.O. Box No. 13356, Karachi-74400.

Phone: 34539415-17 Fax: 92-21-34539412 E-mail: reli-ins@cyber.net.pk ric-re@cyber.net.pk Website: relianceins.com

SHARES REGISTRAR M/s. C & K Management Associates (Pvt.) Ltd.

404-Trade Tower, Abdullah Haroon Road, Near Hotel Metropole, Karachi-75530 Tel: (021) 35687839 & 35685930



### **DIRECTOR'S REPORT**

The Shareholders.

Reliance Insurance Company Limited,

Your Directors are pleased to present before you the half yearly (Un-audited) Accounts duly reviewed by the auditors for the period ended June 30th 2010.

During the period under review, your Company underwrote a Gross Premium of Rs.232.174 million as compared to Rs.233.586 million of the corresponding period of last year – showing decrease of 0.60%. The Net Premium Income also decreased from Rs.159.137 million to Rs.111.392 million a decrease of 30.00% over the previous year, because of management decision to trim down Motor business.

Net claims incurred, however, stood at Rs. 44.421 million – decrease of 40.66% over the corresponding period of last year.

Investment Income stood at Rs.25.596 million as against 11.659 million of the previous year showing an increase of 119.53%, because of improved Dividend Income and Capital gain.

Profit before tax for the half-year ended 30th June 2010 was Rs.19.925 million against Rs.23.067 million of corresponding period of last year showing a decrease of Rs.3.142 million – 13.621%, because of decrease in net premium income.

Your Management looks forward to the future with confidence and envisages sustained performance during the remaining period of the year provided the economic scenario / law and order situation improve.

By order of the Board

A. RAZAK AHMED

Chief Executive & Managing Director

Karachi: 19thAugust 2010.



### **REVIEW REPORT**

### Independent Auditors' Report to the members on review of Condensed Interim Financial Information

Introduction

We have reviewed the accompanying;

- i. condensed interim balance sheet:
- ii. condensed interim profit and loss account:
- iii. condensed interim statement of comprehensive income;
- iv. condensed interim statement of changes in equity;
- v. condensed interim statement of cash flows;
- vi. condensed interim statement of premium;
- vii. condensed interim statement of claims;
- viii. condensed interim statement of expenses; and,
- ix. condensed interim statement of investment income

of Reliance Insurance Company Ltd. ("the Company") as at and for the six months period ended 30 June 2010 (here-in-after referred to as the "condensed interim financial information"), Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim financial Information performed by the Independent Auditor of the entity." A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as at and for the six months period ended June 30, 2010 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

### Other matters

The figures for the quarter ended 30 June 2010 and 30 June 2009 in the accompanying condensed interim financial information have not been reviewed and we do not express a conclusion on them.

HYDER BHIMJI & CO.

Thyde Of

Chartered Accountants

Engagement Partner Hyder Ali Bhimji



### **CONDENSED INTERIM BALANCE SHEET (UN AUDITED)**

AS AT JUNE 30, 2010	Notes	(Un Audited) As At June.30, 2010 Rs	(Audited) As At Dec.31, 2009 Rs
Share Capital and Reserves			
Authorised share capital (2009: 50,000,000 Ordinary Shares of Rs.10/— each)		500,000,000	500,000,000
Paid-up share capital Accumulated Loss Reserves	8	252,001,750 (3,498,738) 92,605,000	252,001,750 (22,024,570) 92,605,000
		341,108,012	322,582,180
Underwriting provisions Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned		221,262,860 237,477,776 29,229,258	227,471,105 232,763,085 33,125,313
Total Underwriting Provisions		487,969,894	493,359,503
Creditors and accruals			
Amounts due to other insurers/reinsurers Accrued expenses Cash losses received from reinsurers Sundry creditors		79,739,504 1,543,563 11,365,606 42,473,824 135,122,497	38,532,437 3,047,417 - 46,711,534 88,291,388
Other liabilities		,,	,
Other habilities			
Unclaimed dividend		115,331	115,331
TOTAL EQUITY AND LIABILITIES		964,315,734	904,348,402

The annexed notes from 1 to 14 form an integral part of these condensed interim financial information.

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Ismail H. Zakaria Chairman Mohammad Amin Ahmed Bawany
Director

Karachi:19th August, 2010

**CONTINGENCIES AND COMMITMENTS** 



### CONDENSED INTERIM BALANCE SHEET (UN AUDITED)

AS AT JUNE 30, 2010	,		FORM GA
	Notes	(Un Audited) As At June.30, 2010 Rs	(Audited) As At Dec.31, 2009 Rs
Cash and bank deposits  Cash and other equivalent Current and other accounts Deposit maturing within 12 months  Loans ( secured )		454,437 37,229,340 25,025,000 62,708,777	111,273 34,909,559 28,025,000 63,045,832
To employees		943,017	1,061,059
Investments	7	289,582,524	282,689,979
Current assets-others  Premiums due but unpaid  Amounts due from other insurers/reinsurers  Accrued investment income  Reinsurance recoveries against outstanding claims  Deferred commission expense  Prepaid reinsurance premium ceded  Taxation - provision less payments  Trade deposits and prepayments  Sundry receivables		225,009,723 7,608,021 3,708,117 139,958,703 51,629,162 109,159,180 6,664,287 528,819 781,095	169,145,269 8,534,726 10,513,780 144,013,231 53,563,015 98,174,944 6,095,306 540,494 662,544 491,243,309
Fixed assets  Land and buildings  Furniture, fixtures and office equipment  Motor vehicles  Capital work in progress		16,473,728 10,203,462 36,749,276 63,426,466 2,607,843	17,340,766 10,607,651 36,531,963 64,480,380 1,827,843
TOTAL ASSETS		964,315,734	904,348,402

A. Aziz Ayoob
Director

A. Razak Ahmed Chief Executive & Managing Director

Chief Executive & Managing Director



### **CONDENSED INTERIM PROFIT & LOSS ACCOUNT (UN AUDITED)**

FOR THE QUARTER AND HALF YEAR ENDED JUNE 30, 2010

Revenue Account   Fire & Marine   Motor   Misc.   2010   Quarter ended   Muser   Statistical   Motor   Statistical   Statistical   Motor   Statistical   Statistical   Statistical   Motor   Statistical   S				OUARTER EN	DED 30 JUNE	(	Amount in Rs.)
Net Premium Revenue   13,610,146   14,622,004   24,161,632   1,539,217   53,332,999   80,245,261   1,624,261   1	Payanua Account	&	Aviation &			1 1	June 30, 2009
Investment Income	Net Premium Revenue Net Claims Expenses	(2,619,872) (4,057,542)	(6,057,459) (4,999,484)	(16,552,616) (8,151,324)	(175,481) (579,789)	(25,405,428) (17,788,139)	(40,232,849) (25,813,978)
Chican   Charges   Chican   C	Underwriting result	4,298,035	1,161,129	(4,101,784)	1,161,727	2,519,107	4,331,486
Provision for Taxation	Other Income (Profit on Sale of Fixed Assets) Financial Charges					202,719	658,346 (128,009)
Profit after tax during the quarter	Provision for Taxation :					, ,	
SIX MONTHS ENDED 30 JUNE   Six Month ended   Aviation & Transport   Motor   Misc.   2010   Aggregate   Aviation & Transport   Motor   Misc.   2010   Aggregate   Motor   Misc.   2010   Motor   Motor   Misc.   2010   Motor   Motor   Motor   Misc.   2010   Motor   Motor   Misc.   2010   Motor   Moto							
Fire & Property   Marine Aviation & Transport   Motor   Misc.   2010   Aggregate   Six Month ended June 30, 2009   Aggregate   Revenue Account   Net Premium Revenue   33,256,097   28,090,227   47,727,842   2,318,655   111,392,821   159,137,080   (4,352,980)   (8,868,070)   (30,804,256)   (396,541)   (44,421,847)   (74,864,915)   Expenses   (13,938,476)   (11,773,329)   (20,003,953)   (971,807)   (46,687,655)   (49,509,486)   (13,938,767)   (5,125,305)   (7,008,852)   1,821,465   (14,251,459)   (16,409,239)     Investment Income   (15,237)   (264,231)	From alter tax during the quarter						0,047,024
Revenue Account   Net Premium Revenue   33,256,097   28,090,227   47,727,842   2,318,655   111,392,821   159,137,080   Net Claims   (4,352,980)   (8,868,070)   (30,804,256)   (396,541)   (44,421,847)   (74,864,915)   (45,649,155)		Eiro				<u>IE</u>	Six Month andod
Net Premium Revenue         33,256,097 (4,352,980)         28,090,227 (8,868,070)         47,727,842 (30,804,256)         23,18,655 (396,541)         111,392,821 (44,421,847)         159,137,080 (74,864,915)           Expenses         (13,938,476)         (11,773,329)         (20,003,953)         (971,807)         (46,687,565)         (49,509,486)           Net Commission         (3,938,767)         (5,125,305)         (7,008,852)         1,821,465         (14,251,459)         (16,409,239)           Underwriting result         11,025,874         2,323,523         (10,089,219)         2,771,772         6,031,950         18,353,440           Investment Income Other Income (Profit on Sale of Fixed Assets) Financial Charges General and administration expenses         11,659,428         25,595,947         11,659,428         11,659,428           Profit before tax during the half year Provision for Taxation : Current         19,925,832         23,067,353         23,067,353         23,067,353         17,567,353           Profit after tax during the half year Profit after tax during the half year Profit after tax during the half year Profit after tax during the half year         18,525,832         17,567,353           Transfers to reserves (General Reserve)         18,525,832         17,567,353         17,567,353	Davience Account	&	Aviation &	IMOTO	WIISC.	1 1	June 30, 2009
Investment Income	Net Premium Revenue Net Claims Expenses	(4,352,980) (13,938,476)	(8,868,070) (11,773,329)	(30,804,256) (20,003,953)	(396,541) (971,807)	(44,421,847) (46,687,565)	(74,864,915) (49,509,486)
Other Income (Profit on Sale of Fixed Assets)         323,115         759,449           Financial Charges         (105,237)         (264,231)           General and administration expenses         (11,919,943)         (7,440,733)           Profit before tax during the half year         19,925,832         23,067,353           Provision for Taxation :         (1,400,000)         (5,500,000)           Profit after tax during the half year         18,525,832         17,567,353           Profit and Loss Appropriation Account           Balance at Commencement of the Period         (22,024,570)         41,029,056           Profit after tax during the half year         18,525,832         17,567,353           Transfers to reserves (General Reserve)         -         (7,500,000)	Underwriting result	11,025,874	2,323,523	(10,089,219)	2,771,772	6,031,950	18,353,440
Provision for Taxation :         (1,400,000)         (5,500,000)           Current         18,525,832         17,567,353           Profit and Loss Appropriation Account         8         18,525,832         17,567,353           Profit and Loss Appropriation Account         (22,024,570)         41,029,056           Profit after tax during the half year         18,525,832         17,567,353           Transfers to reserves (General Reserve)         (7,500,000)	Other Income (Profit on Sale of Fixed Assets) Financial Charges					323,115 (105,237)	759,449 (264,231)
Profit after tax during the half year         18,525,832         17,567,353           Profit and Loss Appropriation Account         41,029,056           Balance at Commencement of the Period         (22,024,570)         41,029,056           Profit after tax during the half year         18,525,832         17,567,353           Transfers to reserves ( General Reserve)         (7,500,000)	Provision for Taxation :						
Balance at Commencement of the Period         (22,024,570)         41,029,056           Profit after tax during the half year         18,525,832         17,567,353           Transfers to reserves (General Reserve)         (7,500,000)							
Balance at Commencement of the Period         (22,024,570)         41,029,056           Profit after tax during the half year         18,525,832         17,567,353           Transfers to reserves ( General Reserve)         -         (7,500,000)	• •					10,020,032	
	Balance at Commencement of the Period Profit after tax during the half year Transfers to reserves ( General Reserve)	_ (2008:10%)					17,567,353 (7,500,000)
Balance Unappropriated profit at the end of the period 23,498,738 28,187,159	Balance Unappropriated profit at the end of	the period				(3,498,738)	28,187,159
0.73 0.70	Familian and Ohana Basis and Bill 1 1911	40)				0.73	0.70
Earning per Share - Basic and Diluted (Note 10)		10)		11 ~			/

Director The annexed notes from 1 to 14 form an integral part of these condensed interim financial information.

**Mohammad Amin Ahmed Bawany** 

Karachi: 19th August, 2010

Ismail H. Zakaria

Chairman



### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2010

	Quarter end	led June 30,	Six Months	ended June 30,
	2010 (Rup	2009 pees)	2010 (Ruj	2009 pees)
Profit after tax	12,697,916	6,047,024	18,525,832	17,567,353
Other comprehensive income	-	-		
Total comprehensive income for the period	12,697,916	6,047,024	18,525,832	17,567,353

The annexed notes from 1 to 14 form an integral part of these condensed interim financial information.

Ismail H. Zakaria Chairman Mohammad Amin Ahmed Bawany
Director

. Aziz Ayoob Director A. Razak Ahmed Chief Executive & Managing Director



### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN AUDITED) FOR THE HALF YEAR ENDED JUNE 30,2010

	Share Capital	General Reserve	Permanent Diminution In Value Of Investment	Unappro- priated Profit	Total
Balance as at 31-12-2008	229,092,500	80,000,000	5,105,000	41,029,056	355,226,556
Total comprehensive income for the year					
Net Loss after tax for the year	-	-	-	(32,644,376)	(32,644,376)
Other comprehensive income	_	-	_	_	_
Total comprehensive income for the year	-	-	-	(32,644,376)	(32,644,376)
Transactions with owners recorded directly in equity					
Issuance of bonus shares and transfered to general reserve	22,909,250	7,500,000	-	(30,409,250)	-
Balance as at 31-12-2009	252,001,750	87,500,000	5,105,000	(22,024,570)	322,582,180
Total comprehensive income for the quarter					
Net Profit after tax for the period	-	-	-	18,525,832	18,525,832
Other comprehensive income	_	-	-	-	-
Total comprehensive income for the period	-	-	-	18,525,832	18,525,832
Transactions with owners recorded directly in equity					
Issuance of bonus shares and transfered to general reserve	-	-	-	-	-
Balance as at 30-06-2010	252,001,750	87,500,000	5,105,000	(3,498,738)	341,108,012

The annexed notes from 1 to 14 form an integral part of these condensed interim financial information.

Ismail H. Zakaria Chairman Mohammad Amin Ahmed Bawany
Director

A. Aziz Ayoob

A. Razak Ahmed Chief Executive & Managing Director



CONDENSED INTERIM STATEMENT OF CASH FLOWS	(UN AUDITED	FORM GC
FOR THE HALF YEAR ENDED JUNE 30, 2010		January to June
Operating Cash Flow	2010	2009 (Amount in Rs.)
a) Underwriting activities Premium received Reinsurance premium paid Claims paid Reinsurance and other recoveries received Commission paid Commission received Cash losses received from reinsurers	172,669,11 (84,917,25 (130,042,06 83,466,51 (40,223,01 27,650,09 11,365,61	04 188,242,890 6) (97,948,404) 4) (119,220,757) 00 42,027,451 2) (28,661,059) 07 29,765,288
Net cash flow from underwriting activities	39,968,9	75 14,205,409
b) Other operating activities Income tax paid General management expenses paid Other operating payments Loans advanced / repayment received Other payments on operating assets Other receipts in respect of operating assets Net cash flow from other operating activities	(1,968,98 (46,687,56 (7,264,23 118,0 (5,741,56 (106,87 ( <b>61,651,18</b>	9) (2,246,622) 42 (207,950) 4) (2,105,489) 6) 457,906
Total cash flow all operating activities	(21,682,20	8) (46,564,546)
Investment activities Interest / Dividend received Payments for Investments Proceeds from disposal of investments Fixed Capital Expenditures Proceeds from disposal of fixed assets	23,472,04 (33,816,27 35,853,29 (5,823,67 1,765,00	45 39,405,447 5) (36,337,980) 95 55,764,927 5) (4,182,645)
Total cash flow from Investing activities	21,450,3	
Financing activities Unclaimed Dividend paid Financial Charges	(105,23	
Total cash flow from financing activities  Net cash Inflow/outflow from all activities	(105,23 (337,05	<u> </u>
Cash & cash equivalent at the beginning of six months period	63,045,83	
Cash & cash equivalent at the end of six months period	62,708,7	
Reconciliation to profit and loss Account		
Operating cash flow Depreciation expense Financial Charges Profit/(loss) on disposal of fixed assets Increase/(decrease) in assets other than cash (Increase)/decrease in liabilities other than running finance Investment Income	(21,682,20 (4,655,70 (105,23 323,1 60,491,4 (41,441,50 25,595,9	7) (264,231) 15 759,449 19 52.135.072
Profit after tax as per profit & loss account.	18,525,83	
Definition of Cash Cash in hand and at Bank, Stamps in hand and short term placemen Cash for the purposes of the Statement of Cash Flows Consists of:	ts with banks	_
Cash and Equivalents Current and other account Deposits Maturing Within 12 Months	454,4; 37,229,3 25,025,00	27,525,000
Short Term Running Finance-Secured	62,708,7	- (2,015,158)
The annexed notes from 1 to 14 form an integral part of these conde		
·	<b>ziz Ayoob</b> virector Cl	A. Razak Ahmed nief Executive & Managing Director
Karachi:19th August, 2010		

### **FORM GD**

# CONDENSED INTERIM STATEMENT OF PREMIUMS (UN AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2010

Business underwritten inside Pakistan

(Amount in Rs.)

				Ø	<b>QUARTER ENDED JUNE 30</b>	ED JUNE 30				
	Dromiim	Unearned pre	Unearned premium reserve	Drominm	Doinging	Prepaid Reins Premium		Doing	2040	Quarter ended
Class	written	Opening	Closing	earned	ceded	ceded Opening	ceded Closing		Net Premium revenue	Net Premium revenue
Direct and facultative										
1 Fire and Property Damage	40,738,927	142,643,128	138,749,385	44,632,670	28,385,667	80,740,605	78,103,748	31,022,524	13,610,146	24,775,806
Marine, Aviation and Transport	60,928,579	10,769,481	25,455,034	46,243,026	45,884,121	4,507,232	18,770,331	31,621,022	14,622,004	15,585,807
Motor	20,772,297	64,294,151	60,233,022	24,833,426	562,500	1,215,203	1,105,909	671,794	24,161,632	38,928,116
Miscellaneous	5,978,099	12,700,150	13,040,335	5,637,914	4,386,059	10,891,830	11,179,192	4,098,697	1,539,217	955,532
Grand Total	128,417,902	230,406,910	237,477,776	121,347,036	79,218,347	97,354,870	109,159,180	67,414,037	53,932,999	80,245,261
				XIS	SIX MONTHS ENDED JUNE 30	ED JUNE 30				
		Unearned pre	Unearned premium reserve			Prepaid Reins Premium				Six Months ended
Class	Premium	Opening	Closing	Premium	Keinsurance	papao		Keinsurance	2010 Net Premium	June 30, 2009 Net Premium
						Opening	Closing	exbense	revenue	revenue
Direct and facultative										
1 Fire and Property Damage	94,123,344	142,981,455	138,749,385	98,355,414	62,242,391	80,960,674	78,103,748	65,099,317	33,256,097	49,268,420
Marine, Aviation and Transport	82,724,909	11,792,664	25,455,034	69,062,539	54,800,301	4,942,342	18,770,331	40,972,312	28,090,227	30,111,185
Motor	44,090,529	65,126,960	60,233,022	48,984,467	1,125,000	1,237,534	1,105,909	1,256,625	47,727,842	77,823,530
Miscellaneous	11,235,522	12,862,006	13,040,335	11,057,193	8,883,336	11,034,394	11,179,192	8,738,538	2,318,655	1,933,945
Grand Total	232,174,304	232,763,085	237,477,776	227,459,613	127,051,028	98,174,944	109,159,180	109,159,180 116,066,792	111,392,821	159,137,080
The annexed notes from 1 to 14 form	======================================	form an integral instructions and integral integration	ensed interim fi							

The annexed notes from 1 to 14 form an integral part of these condensed interim financial information.

Ismail H. Zakaria Chairman

Mohammad Amin Ahmed Bawany Director

A. Aziz Ayoob Director

Chief Executive & Managing Director A. Razak Ahmed

74,864,915

44,421,847

83,466,500 144,013,231 139,958,703 79,411,972

(Amount in Rs.

## CONDENSED INTERIM STATEMENT OF CLAIMS (UN AUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2010

Business underwritten inside Pakistan

June 30, 2009 Quarter ended 2010 Reinsurance Reinsurance and other Reinsurance and other recoveries in respect of and other **QUARTER ENDED JUNE 30** Claims **Outstanding Claims** Claims

Class	Paid			Expenses	recoveries	outstanding claims	g claims	recoveries	Net claims	Net claims
		Opening	Closing	-	received	Opening	Closing	revenue	expenes	seuedxe
Direct and facultative										
1 Fire and Property Damage	38,486,832	38,486,832 143,278,687 147,181,618 42,389,763	147,181,618	42,389,763	36,760,010	100,326,657	36,760,010 100,326,657 103,336,538 39,769,891	39,769,891	2,619,872	7,427,672
Marine, Aviation and Transport	9,062,855	39,532,055	39,532,055 42,743,710 12,274,510	12,274,510	3,751,395	28,624,677	3,751,395 28,624,677 31,090,333 6,217,051 <b>6,057,459</b>	6,217,051	6,057,459	2,576,875
Motor	20,487,818	30,993,110	30,993,110 27,878,908 17,373,616	17,373,616	521,400	2,188,500	521,400 2,188,500 2,488,100 821,000 <b>16,552,616</b>	821,000	16,552,616	30,266,642
Miscellaneous	1,523,409	3,242,511	3,242,511 3,458,624 1,739,522	1,739,522		2,850,760	1,371,069 2,850,760 3,043,732 1,564,041	1,564,041	175,481	(38,340)
Grand Total	69,560,914	217,046,363	221,262,860	73,777,411	42,403,874	133,990,594	42,403,874 133,990,594 139,958,703 48,371,983	48,371,983	25,405,428	40,232,849
				SIX	SIX MONTHS ENDED JUNE 30	ED JUNE 30				

Class	Claims	Outstanding Claims	g Claims	Claims	Reinsurance Reinsurance and other recoveries in respect of and other outstanding claims recoveries	Reinsurance and other recoveries in respect of outstanding claims	and other respect of g claims	Reinsurance and other	2010 Net claims	Six Months ended June 30, 2009
		Opening	Closing	-	received	received Opening Closing	Closing	revenue	expenes	
Direct and facultative										
1 Fire and Property Damage	78,800,393	78,800,393 166,583,720 147,181,618 59,398,291 72,852,524 121,143,751 103,336,538 55,045,311 <b>4,352,980</b>	147,181,618	59,398,291	72,852,524	121,143,751	103,336,538	55,045,311	4,352,980	9,204,597
Marine, Aviation and Transport 14,957,180 30,044,255 42,743,710 27,656,635 7,422,712 19,724,480 31,090,333 18,788,565 <b>8,868,070</b>	14,957,180	30,044,255	42,743,710	27,656,635	7,422,712	19,724,480	31,090,333	18,788,565	8,868,070	3,764,333
Motor	33,317,978	33,317,978 28,368,130 27,878,908 32,828,756	27,878,908	32,828,756		985,000	2,488,100	2,024,500	30,804,256	521,400 985,000 2,488,100 2,024,500 <b>30,804,256</b> 61,205,422
Miscellaneous	2,966,513	2,966,513 2,475,000 3,458,624 3,950,137 2,669,864 2,160,000 3,043,732 3,553,596	3,458,624	3,950,137	2,669,864	2,160,000	3,043,732	3,553,596	396,541	690,563

The annexed notes from 1 to 14 form an integral part of these condensed interim financial information.

227,471,105 221,262,860 123,833,819

130,042,064

**Grand Total** 

Ismail H. Zakaria Chairman

Mohammad Amin Ahmed Bawany
Director

A. Aziz Ayoob
Director

A. Razak Ahmed Chief Executive & Managing Director

### **FORM GF**

## CONDENSED INTERIM STATEMENT OF EXPENSES (UNAUDITED)

### FOR THE HALF YEAR ENDED JUNE 30, 2010

Business underwritten inside Pakistan

Class

(Amount in Rs.)

	2010 Quarter ended Net June, 30 Lunderwriting 2009 expense Underwriting	h=f-g expenses
	Commission from reinsurers ur	б
JNE 30	underwriting expense	f=d+e
QUARTER ENDED JUN	Other management expense	Ф
QUART	Net Commission expenses	d=a+b-c
	Closing Deferred commission	v
	Opening Deferred commission	q
	Commissions Paid or payable	В

(369,949)	202,009	1,361,728	1,563,737	579,789	983,948	2,347,260	2,286,027	1,045,181
18,286,442	11,710,800		11,710,800	8,151,324	3,559,476	9,034,953	9,644,123	2,950,306
6,647,114	7,403,416	3,096,817	10,500,233	4,999,484	5,500,749	2,867,171	2,692,370	,675,550
11,117,319	6,692,239	9,093,134	15,785,373	4,057,542	11,727,831	38,394,537 37,379,778	38,394,537	10,713,072

2 Marine, Aviation and Transport

4 Miscellaneous

3 Motor

**Grand Total** 

1 Fire and Property Damage

Direct and facultative

	Six Months June, 30 2009	Underwriting expenses	
	2010 Net	expense h=f-g	
	Commission	g	
UNE 30	underwriting	f=d+e	
THS ENDED J	Other management	9	
SIX MON	Net Commission	d=a+b-c	
	Closing Deferred	0	
	Opening Deferred	p q	
	Commissions Paid or	payable	

irect and facultative									
1 Fire and Property Damage	24,792,656	38,530,642	37,379,778	38,530,642 37,379,778 25,943,520 13,938,476	13,938,476	39,881,996	22,004,753	39,881,996 22,004,753 <b>17,877,243</b>	20,748,733
2 Marine, Aviation and Transport	10,908,825		2,867,171	2,948,168 2,867,171 10,989,822 11,773,329 22,763,151 5,864,517 16,898,634	11,773,329	22,763,151	5,864,517	16,898,634	12,438,724
3 Motor	6,274,761	9,769,044	9,769,044 9,034,953	7,008,852 20,003,953	20,003,953	27,012,805		27,012,805	35,717,511
4 Miscellaneous	1,887,516	2,315,161	2,347,260	2,315,161 2,347,260 1,855,417 971,807 2,827,224 3,676,882 (849,658)	971,807	2,827,224	3,676,882	(849,658)	(2,986,243)
Grand Total	43,863,758	53,563,015	51,629,162	45,797,611	46,687,565	92,485,176	31,546,152	60,939,024	65,918,725

The annexed notes from 1 to 14 form an integral part of these financial statements.

smail H. Zakaria Chairman

Mohammad Amin Ahmed Bawany Director Munch

A. Aziz Ayoob Director

Chief Executive & Managing Director A. Razak Ahmed

Karachi:19th August, 2010

Class

Direct and facultative



### CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UNAUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2010

**FORM GG** 

(Amount in Rs.)

Quarter end	ed June 30	Six Months ended June 30		
2010	2009	2010	2009	

### **Income from Non-Trading Investments**

### Held to maturity

Return on Government Securities Return on other Fixed income Securities and Deposits	3,377,135 1,302,613	2,759,489 1,422,075	4,585,467 2,217,629	4,551,193 2,210,887
Investment Held for Trading	4,679,748	4,181,564	6,803,096	6,762,080
Dividend Income	4,063,028	3,360,881	9,871,603	8,112,430
Avilable for sale Dividend Income -	-	120,082	33,795	120,082
Gain on sale of 'available for sale investment'	8,722,965	554,726	8,929,565	1,691,755
Impairment in value of investment		(2,500,000)	-	(5,000,000)
Less:Investment related expenses	(36,212)	(11,500)	(42,112)	(26,919)
Net Investment Income transferred to P&L A/c.	17,429,529	5,705,753	25,595,947	11,659,428

The annexed notes from 1 to 14 form an integral part of these condensed interim financial information.

Ismail H. Zakaria Chairman Mohammad Amin Ahmed Bawany
Director

A. Aziz Ayoob

A. Razak Ahmed
Chief Executive & Managing Director



### NOTES TO THE ACCOUNTS INTERIM FINANCIAL INFORMATION (UN AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2010

### 1. STATUS AND NATURE OF BUSINESS

The Reliance Insurance Company Limited was incorporated in Pakistan as a public Limited Company on 4th November 1981 and is engaged in General Insurance Business. The shares of the Company are quoted on Stock Exchanges of Karachi and Lahore.

The registered Office of the Company is situated at 96-A, Sindhi Muslim Co-Operative Housing Society, Karachi.

### 2. Basis of Presentation

This condensed interim financial information are un-audited and have been prepared in accordance with the requirement of the Insurance Ordinance, 2000 and International Accounting Standard –34 (IAS-34) "Interim Financial Reporting" and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984 and with the Listing regulations of the Karachi and Lahore Stock Exchanges where Company is listed. This condensed interim financial information are being presented in accordance with the format prescribed by the Securities and Exchange Commission of Pakistan for Non-Life Insurance Companies through circular #7 of 2003 dated 27 August 2003.

This condensed interim financial information do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statement for the year ended December 31, 2009.

### 3. Accounting policies.

The accounting policies adopted in preparation of these accounts are the same as applied in preparation of financial statement for the preceding year ended December 31, 2009.

This condensed interim financial information have been presented in Pakistan rupee, which is also the company's functional currency.

### 4. Financial Risk Management

The Company' financial risk management objectives and policies are consistent with those disclosed in the annual financial statements for the year ended 31 December 2009

### 5. Taxation

The amount set aside for Income Tax is provisional, final tax liability will be determined on the basis of annual results.

### 6. Transaction with Related Parties

Details of major transactions with related parties for the period ended 30th june 2010 are as follows.

	Jan - June 2010	Jan - June 2009	
	2010	2009	
Premium Underwritten	9,471,725	11,092,601	
Premium Collected	8,313,394	12,347,872	
Claims Paid	2,338,328	3,004,936	
Commission Paid	2,052,669	1,805,961	

These transactions were carried out at the arm's length in accordance with the policy of the company.



7.	<b>Investment.</b> The investments comprise of the following:	30th June. 2010	31st Dec. 2009
	Held to maturity	97,136,945	98,832,706
	Available for sale	29,161,452	25,664,285
	Investment held for trading	159,425,442	154,334,303
	In Relates Parties	6,558,148	6,558,148
	Provission for impairment	(2,699,463)	(2,699,463)
		289,582,524	282,689,979

- 7.1 The market value of investment in Shares & Securities as on 30th June 2010, was Rs.318.20 million (as at 31st December 2009, Rs.318.31 million).
- 7.2 In compliance with the directive of SECP vide its Circular No.15 of 2008, dated 7th July 2008. Pakistan Investment Bonds (PIB) for the face value of Rs.30.00 million have been deposited with State Bank of Pakistan under clause (a) of Section 29(2) of Insurance Ordinance 2000.

### 8. Share Capital

Issued, subscribed and fully paid.

June 2010 (Number	December 2009 of Shares)		June 	December 2009
1,156,680	1,156,680	Ordinary Shares of Rs.10 each Fully paid in cash	11,566,800	11,566,800
24,043,495	24,043,495	Ordinary Shares of Rs.10 each Issued as fully paid Bonus Shares	240,434,950	240,434,950
25,200,175	25,200,175		252,001,750	252,001,750

### 9. Fixed Assets-Tangible and Intangible.

The details of additions and disposals have been made in the fixed assets during the period ended June 30, 2010.

	Additions	Disposals
Vehicles	4,478,130	1,765,000
Office Furniture	26,050	
Office Equipments	199,095	<del></del>
Computers	340,400	<del></del>
Computer Software	780,000	
10. Earnings Per Share –Basic And Diluted	June 2010	June 2009
Profit after tax for the period	18,525,832	17,567,353
Weighted average number of ordinary shares	25,200,175	25,200,175
Earning per shares-basic and diluted	0.73	0.70

**10.1** No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.



### 11. Segment Reporting

Class of business wise revenue and results have been disclosed in the condensed interim statement of premium and condensed interim profit and loss account repectively prepaid in accordance with the requirements of insurance ordinance, 2000 and the SEC(insurance) Rules, 2002.

### 12. Contingencies and Commitments

9.1. There are no material contingencies existing at the Balance Sheet date.

### 13. Date of Authorization for issue

These condensed interim financial information have been authorized for issue on 19th August 2010, by the Board of Directors of the Company.

### 14. General

Figures have been rounded off to the nearest rupee.

Ismail H. Zakaria Chairman Mohammad Amin Ahmed Bawany
Director

A. Aziz Ayoob Director A. Razak Ahmed
Chief Executive & Managing Director



### **OFFICES**

34539415-17

reli-ins@cyber.net.pk

34539412

34539409

### **HEAD OFFICE**

"Reliance Insurance House" 181-A. Sindhi Muslim Co-operative

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Mr. A. Razak Ahmed

Mr. Haroon A. Shakoor

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Chief Executive & Managing Director

Chief Accountant & Company Secretary Extention

M. Syed Rizwan Akhtar Direct 34304067

Executive Vice President (Operations) Extention

Mr. M. Amin Bawany Direct 34557079 Vice President (Marine & Accident) Extention 201

Mr. Muhammad Ishaque Azim Direct 34304068 Vice President (Fire) Extention 212

Mr. Sadruddin Hussain Direct 34550403

Vice President (Claims) Extention 208

Mr. Abdul Rahim Patni Direct 34539411

Deputy Chief Manager (Reinsurance) Extention 215

Mr. Muhammad Salim Memon Extention 214 Deputy Chief Manager (Investment / Shares)

Mr. Ghulam Mujaddid Extention 205 Chief Manager (Accounts)

Mr. Muhammad Masood Alam 34539411 Manager (Administration) Extention 206

Mr. Muhammad Masood Ali Extention 202 Deputy Chief Manager (I.T. Deptt.)

South Zone Office & Branches

M. A. Jinnah Road Branch

101, Japan Plaza, (021) 32727076, 32729961

M. A. Jinnah Road, Karachi. Fax (021) 32722601

**Business Plaza Branch** 

407, 4th Floor, Business Plaza Mr. Muhammad Igbal Dhedhi Ph (021) 32419581, 32419582

Executive Vice President Off, I.I. Chundrigar Road, Karachi. Fax (021) 32421314, 32421317

Namco Centre Branch

Main Tariq Road, Karachi.

Mr. Igbal Umer Bawany 1-A, 5th Floor, Campbell Street, Ph (021) 32625716, 32624427

Vice President (021) 32624783 Karachi. Fax

Tariq Road Branch Room No.A-2 & A-3, Mr. Zafar A. Pasha Ph (021) 34527806, 34532427

1st Floor, Rahat Jo daro, **Executive Vice President** 34525376, 34322642

Plot No. 172/L. Block-2, PECHS, : (021) 34522829 Fax



(021) 32628777, 32628778



Land Mark Plaza Branch

405, 4th Floor, Land Mark Plaza, Off, I.I. Chundrigar Road, Karachi.

Hyderabad Branch

1st Floor, Al-Falah Chamber Tilak Road, Hyderabad.

North Zone Office & Branches

Zonal Office. Lahore (North Zone)

4th Floor, Gardee Trust Building. No.2, Napier Road, Lahore.

North Zone Office & Branches (continued)

Regional Office. Lahore

90-A/3, 1st Floor, Canal Park, Gulberg-II, Lahore.

**Gulberg Branch** 

House No. 17-A, Block-E/1, Gulberg-III, Lahore.

Eden Centre Branch

321 Eden Centre 43 Ghausal Azam Road, (Jail Road)

Lahore

Al-Rehman Branch

2nd Floor, Al-Rehman Building, Regal Cinema Lane, 65, The Mall,

Lahore.

Garden Town Branch

Suit No. 17, 1st Floor, Shan Arcade,

New Garden Town, Lahore

Khan Plaza Branch

4th Floor, Khan Plaza, G. T. Road, Gujranwala.

Model Town Branch

438/1-B. Mini Market. Model Town, Gujranwala.

**Gujrat Branch** 

Shams Plaza, Near Prince Cinema, West Circular Road, Gujrat.

**Faisal Complex Branch** 

3rd Floor, Faisal Complex,

Bilal Road, Civil Lines, Faisalabad,

Mr. Muhammad Reza Rajani

Assistant Vice President

Mr. Abdullah Ahmed

Regional Manager

Executive Vice President

Mr. Sh. Khushnood Ashraf

Mr. Basharat M. Barlas

Senior Executive Vice President

Mr. Tehseen Ahmed Khan Executive Vice President

Mr. Ch. H. S. Asghar Vice President

Mr. Nisar Ahmed Chughtai Senior Vice President

Mr. Basit Anwar Butt

Executive Vice President

Mr. Sohailuddin Zafar Assistant Vice President

Mr. Ch. H.S. Asghar Vice President

Mr. Ch. Nazir Ahmed Vice President

Mr. A. Majeed Abid Vice Presodent

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 Vice President
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Rawalpindi Branch

Peshawar Branch

Hasilpur Branch

P-156, 6th Floor, Ashraf Butt Center, Mr. Mushtaq Ahmed Ph : (041) 2638034, 2635640
Circular Road Vice President Faisalabad. Fax : (041) 2412067, 2412068

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 Fax
 : (091) 5284683

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Multan. Regional Head

 Khanpur Branch

 Olf Ghalla Mandi, Khanpur,
 Mr. Abdul Razzak Choudhry
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Distt. Rahimyar Khan. Vice President Fax : (068) 5572772

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 Hasilpur.
 Vice President
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Sahiwal Branch

 147, Railway Road,
 Mr. Muhammad Saeed
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 Sahiwal.
 Branch Manager
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 Sialkot Branch
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Mughal Plaza, Kutchery Road, Branch Manager Fax : (052) 4296077

Sialkot.

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Gojra. Branch Manager Fax : (046) 3511311