

# QUARTERLY REPORT



Serving  
**Reliably**



Reliance Insurance Company Limited  
**Quarter Ended March 31, 2015 (Un-Audited)**

# Contents

Company Information	02
Director's Report	03
Condensed Interim Balance Sheet	04
Condensed Interim Profit & Loss Account	06
Condensed Interim Statement of Comprehensive Income	07
Condensed Interim Statement of Changes in Equity	08
Condensed Interim Statement of Cash Flow	09
Condensed Interim Statement of Premiums	11
Condensed Interim Statement of Claims	12
Condensed Interim Statement of Expenses	13
Condensed Interim Statement of Investment Income	14
Notes to the Condensed Interim Financial Statements	15

# Company Information

## BOARD OF DIRECTORS

CHAIRMAN  
ISMAIL H. ZAKARIA

## DIRECTORS

MOHAMMED AMIN AHMED BAWANY  
A. AZIZ AYOOB  
IRFAN ZAKARIA BAWANY  
MUHAMMAD OMER BAWANY  
ZOHAIK ZAKARIA  
AHMED ALI BAWANY  
NOOR M. ZAKARIA  
YASIN SIDDIK  
ABDUL JABBAR

## CHIEF EXECUTIVE & MANAGING DIRECTOR

A. RAZAK AHMED

## CHIEF ACCOUNTANT AND COMPANY SECRETARY

HAROON A. SHAKOOR

## AUDIT COMMITTEE

ABDUL JABBAR	CHAIRMAN
IRFAN ZAKARIA BAWANY	MEMBER
ZOHAIK ZAKARIA	MEMBER

## INVESTMENT COMMITTEE

IRFAN ZAKARIA BAWANY	CHAIRMAN
ZOHAIK ZAKARIA	MEMBER
AHMED ALI BAWANY	MEMBER
A. RAZAK AHMED	MEMBER

## HUMAN RESOURCE & REMUNERATION COMMITTEE

ZOHAIK ZAKARIA	CHAIRMAN
IRFAN ZAKARIA BAWANY	MEMBER
A. RAZAK AHMED	MEMBER

## CREDIT RATING

A ( SINGLE A ) BY JCR-VIS  
OUTLOOK "STABLE"

## AUDITORS

BDO EBRAHIM & CO.  
CHARTERED ACCOUNTANTS

## LEGAL ADVISOR

ABDUL SATTAR PINGAR

## BANKERS

HABIB BANK LIMITED  
MCB BANK LIMITED  
ALLIED BANK LIMITED  
STANDARD CHARTERED BANK  
(PAKISTAN) LIMITED  
BANK ALFALAH LIMITED  
NATIONAL BANK OF PAKISTAN  
UNITED BANK LIMITED  
THE BANK OF PUNJAB  
FAYSAL BANK LIMITED  
HABIB METROPOLITAN BANK LIMITED  
NIB BANK LIMITED  
JS BANK LIMITED

## REGISTERED OFFICE

96-A, Sindhi Muslim Co-operative  
Housing Society, Karachi.

## HEAD OFFICE

Reliance Insurance House,  
181-A, Sindhi Muslim Co-operative Housing  
Society,  
P. O. Box No. 13356,  
Karachi-74400.  
Phone : 34539415-17  
Fax : 92-21-34539412  
E-mail : reli-ins@cyber.net.pk  
ric-re@cyber.net.pk  
Website: www.relianceins.com

## SHARES REGISTRAR

M/s. C&K Management Associates (Pvt.) Ltd.  
404-Trade Tower, Abdullah Haroon Road,  
Near Hotel Metropole, Karachi-75530.  
Tel: (021) 35687839 & 35685930

## Directors' Report

The Shareholders,

Your Directors are pleased to present before you the un-audited Accounts for the First quarter ended March 31, 2015. During the period under review by the grace of ALLAH, your Company has been able to underwrite a Gross Premium of Rs.253.52 million as compared to last year's First Quarter Premium of Rs.234.60 million – showing an increase of 8.06%, while Net Premium Income increased from Rs.69.38 million to Rs.80.06 million – showing an increase of 15.40% over the previous year. Net claims incurred have decreased from Rs.24.05 million to Rs.20.11 million showing decrease of 16.38% over the corresponding period of last year.

Investment income has also increased from Rs.28.23 million to Rs.32.66 million registering an increase of 15.69%, over the corresponding period of last year.

Profit before tax stood at Rs.39.67 million compared to Rs.26.81 million of last year - an increase of 47.98%. Earnings per share stood at Rs.0.86 against Rs.0.62 of previous year.

Your Management looks forward to the future with confidence and is optimistic that the economic scenario would improve in view of the government's firm resolve of tackling the energy crisis and improving the law and order situation in the country.

By order of the Board



**A. RAZAK AHMED**

Chief Executive & Managing Director

Karachi: 29th April, 2015.

# Condensed Interim Balance Sheet (Un Audited)

As At March 31, 2015

	Notes	(Un Audited) As at March 31, 2015 (Rupees)	(Audited) As at Dec.31 2014
<b>Share Capital and Reserves</b>			
Authorised share capital ( 50,000,000 Ordinary Shares of Rs.10/-- each)		500,000,000	500,000,000
Paid-up share capital	9	403,458,750	403,458,750
Retained earnings		176,431,013	141,760,248
Reserves		180,000,000	180,000,000
		759,889,763	725,218,998
<b>Underwriting provisions</b>			
Provision for outstanding claims (including IBNR)		284,113,202	273,401,444
Provision for unearned premium		460,280,462	461,012,732
Commission income unearned		30,477,714	30,420,729
<b>Total Underwriting Provisions</b>		<b>774,871,378</b>	<b>764,834,905</b>
<b>Creditors and accruals</b>			
Amounts due to other insurers/reinsurers		51,940,734	37,994,635
Accrued expenses		2,105,502	2,851,602
Taxation - provision less payments		3,726,188	-
Other Creditors and Accruals		52,829,958	64,133,847
		110,602,382	104,980,084
<b>Other liabilities</b>			
Unclaimed dividend		899,045	909,995
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>1,646,262,568</b>	<b>1,595,943,982</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	10		

The annexed notes from 1 to 15 form an integral part of these financial statements.

# Condensed Interim Balance Sheet (Un Audited)

As At March 31, 2015

FORM GA

	Notes	(Un Audited) As at March 31, 2015 (Rupees)	(Audited) As at Dec.31 2014
Cash and bank deposits			
Cash and other equivalent		1,305,647	145,274
Current and other accounts		72,650,658	78,369,734
Deposit maturing within 12 months		25,984,164	25,984,164
		99,940,469	104,499,172
Loans ( secured )			
To employees		1,418,410	1,534,110
Investments	11	602,259,052	584,867,636
Current assets-others			
Premiums due but unpaid		199,767,701	174,899,743
Amounts due from other insurers/reinsurers		26,873,978	27,209,800
Accrued investment income		8,358,207	3,234,955
Reinsurance recoveries against outstanding claims		241,929,995	230,576,451
Deferred commission expense		53,666,559	54,078,582
Prepaid reinsurance premium ceded		332,090,746	332,117,483
Taxation - provision less payments		-	129,804
Trade deposits and prepayments		774,945	701,819
Sundry receivables		1,021,805	442,509
		864,483,936	823,391,146
Fixed assets			
Tangible			
Land and buildings		9,983,561	10,239,550
Furniture, fixtures and office equipment		5,844,717	6,028,890
Motor vehicles		62,332,423	65,383,478
		78,160,701	81,651,918
<b>TOTAL ASSETS</b>		<b>1,646,262,568</b>	<b>1,595,943,982</b>



Ismail H. Zakaria  
Chairman



A. Aziz Ayoob  
Director



Mohammad Omer Bawany  
Director



A. Razak Ahmed  
Chief Executive & Managing Director

Karachi: 29th April, 2015.

# Condensed Interim Profit & Loss Account (Un Audited)

Financial Period Ended March 31, 2015

FORM GB

	Fire & Property	Marine Aviation & Transport	Motor	Misc.	2015 Aggregate	2014 Aggregate
(Rupees)						
Revenue Account						
Net Premium Revenue	27,214,201	14,561,073	36,244,887	2,045,322	80,065,483	69,378,224
Net Claims	(2,583,085)	(2,831,499)	(14,425,233)	(272,122)	(20,111,939)	(24,051,863)
Expenses	(9,433,787)	(5,047,587)	(12,564,268)	(709,010)	(27,754,652)	(26,712,412)
Net Commission	(7,966,793)	(2,915,706)	(3,519,333)	(201,035)	(14,602,867)	(10,522,150)
Underwriting result	<u>7,230,536</u>	<u>3,766,281</u>	<u>5,736,053</u>	<u>863,155</u>	<u>17,596,025</u>	<u>8,091,799</u>
Investment Income					32,659,948	28,231,546
Other Income (Profit on Sale of Fixed Assets)					556,176	673,139
General and administration expenses					(11,141,384)	(10,188,233)
Profit before tax during the quarter					<u>39,670,765</u>	<u>26,808,251</u>
Provision for Taxation : Current					(5,000,000)	(1,850,000)
Profit after tax during the quarter					<u>34,670,765</u>	<u>24,958,251</u>
Profit and Loss Appropriation Account						
Balance at Commencement of the year					141,760,248	126,637,528
Profit after tax during the quarter					34,670,765	24,958,251
Balance Unappropriated profit at the end of the period					<u>176,431,013</u>	<u>151,595,779</u>
Earnings per Share - Basic and Diluted (Note No. 13)					<u>0.86</u>	<u>0.62</u>

The annexed notes from 1 to 15 form an integral part of these financial statements.



Ismail H. Zakaria  
Chairman



A. Aziz Ayoob  
Director



Mohammad Omer Bawany  
Director



A. Razak Ahmed  
Chief Executive & Managing Director

Karachi: 29th April, 2015.

# Condensed Interim Statement of Comprehensive Income (Un Audited)

Financial Period Ended March 31, 2015

	2015 ————— (Rupees)	2014 —————
Profit after tax	34,670,765	24,958,251
Other comprehensive income	-	-
Total comprehensive income for the quarter	<u>34,670,765</u>	<u>24,958,251</u>

The annexed notes from 1 to 15 form an integral part of these financial statements.



Ismail H. Zakaria  
Chairman



A. Aziz Ayoob  
Director



Mohammad Omer Bawany  
Director



A. Razak Ahmed  
Chief Executive & Managing Director

Karachi: 29th April, 2015.



# Condensed Statement of Changes in Equity (Un Audited)

Financial Period Ended March 31, 2015

	Share capital	General reserves	Unappropriated profit	Total
	(Rupees)			
<b>Balance as at January 01, 2014</b>	366,780,680	160,000,000	126,637,528	653,418,208
Total comprehensive income for the period			24,958,251	24,958,251
	-	-	-	-
<b>Balance as at March 31, 2014</b>	<u>366,780,680</u>	<u>160,000,000</u>	<u>151,595,779</u>	<u>678,376,459</u>
<b>Balance as at January 01, 2015</b>	403,458,750	180,000,000	141,760,248	725,218,998
Total comprehensive income for the period	-	-	34,670,765	34,670,765
<b>Balance as at March 31, 2015</b>	<u>403,458,750</u>	<u>180,000,000</u>	<u>176,431,013</u>	<u>759,889,763</u>

The annexed notes from 1 to 15 form an integral part of these financial statements.



Ismail H. Zakaria  
Chairman



A. Aziz Ayoob  
Director



Mohammad Omer Bawany  
Director



A. Razak Ahmed  
Chief Executive & Managing Director

Karachi: 29th April, 2015.

# Condensed Interim Statement of Cash Flows (Un Audited)

Financial Period Ended March 31, 2015

FORM GC

	January to March	
	2015	2014
	(Rupees)	
<b>Operating Cash Flow</b>		
<b>a) Underwriting activities</b>		
Premium received	227,316,473	231,368,751
Reinsurance premium paid	(159,874,960)	(173,040,427)
Claims paid	(47,843,982)	(60,287,429)
Reinsurance and other recoveries received	27,090,257	40,751,496
Commission paid	(26,235,636)	(21,185,515)
Commission received	13,434,177	15,509,646
Net cash flow from underwriting activities	<u>33,886,329</u>	<u>33,116,522</u>
<b>b) Other operating activities</b>		
Income tax paid	(1,144,008)	(1,670,776)
General and management expenses paid	(27,754,652)	(26,712,412)
Other operating payments	(8,195,491)	(7,574,644)
Loans advanced / repayments received	115,700	77,179
Other payments on operating assets	(12,049,989)	(15,289,649)
Other receipts in respect of operating assets	(652,422)	(872,960)
Net cash flow from other operating activities	<u>(49,680,862)</u>	<u>(52,043,262)</u>
<b>Total cash flow from all operating activities</b>	<u>(15,794,533)</u>	<u>(18,926,740)</u>
<b>Investment activities</b>		
Interest / Dividend received	10,462,629	14,648,737
Payments for Investments	(1,170,635)	(13,268,350)
Proceeds from disposal of investments	853,286	9,959,012
Fixed Capital Expenditures	(148,500)	(5,201,680)
Proceeds from disposal of fixed assets	1,250,000	1,432,500
<b>Total cash flow from Investing activities</b>	<u>11,246,780</u>	<u>7,570,219</u>

# Condensed Interim Statement Of Cash Flows (Un Audited)

Financial Period Ended March 31, 2015

FORM GC

	January to March 2015	2014
	(Rupees)	
<b>Financing activities</b>		
Unclaimed Dividend paid	(10,950)	(274)
Financial Charges	-	-
<b>Total cash flow from financing activities</b>	<u>(10,950)</u>	<u>(274)</u>
Net cash Inflow/outflow from all activities	(4,558,703)	(11,356,795)
<b>Cash &amp; cash equivalent at the beginning of the year</b>	104,499,172	103,078,929
<b>Cash &amp; cash equivalent at the end of the period</b>	<u>99,940,469</u>	<u>91,722,134</u>
<b>Reconciliation to profit and loss Account</b>		
<b>Operating cash flow</b>	(15,794,533)	(18,926,740)
Depreciation expense	(2,945,893)	(2,613,589)
Profit/(loss) on disposal of fixed assets	556,176	673,139
Increase/(decrease) in assets other than cash	35,853,838	(9,111,154)
(Increase)/decrease in liabilities other than running finance	(15,658,771)	26,705,049
Investment Income	32,659,948	28,231,546
<b>Profit after tax as per profit &amp; loss account.</b>	<u>34,670,765</u>	<u>24,958,251</u>
<b>Definition of Cash</b>		
Cash in hand and at Bank, Stamps in hand and short term placements with banks cash for the purposes of the Statement of Cash Flows Consists of:		
Cash and Equivalents	1,305,647	924,321
Current and other account	72,650,658	65,045,976
Deposits Maturing Within 12 Month	25,984,164	25,751,837
	<u>99,940,469</u>	<u>91,722,134</u>
	<u>99,940,469</u>	<u>91,722,134</u>

The annexed notes from 1 to 15 form an integral part of these financial statements.



Ismail H. Zakaria  
Chairman



A. Aziz Ayoob  
Director



Mohammad Omer Bawany  
Director



A. Razak Ahmed  
Chief Executive & Managing Director

Karachi: 29th April, 2015.

# Condensed Interim Statement of Premiums (Un Audited)

Financial Period Ended March 31, 2015

Business underwritten inside Pakistan.

FORM GD


Class	Premium written	Unearned Premium		Premium earned	Reinsurance ceded	Prepaid Reins Premium		Reinsurance expenses	2015 Net Premium revenue	2014 Net Premium revenue
		Opening	Closing			Opening	Closing			
Rupees										
<b>Direct and facultative</b>										
Fire and property damage	66,124,135	147,937,526	148,661,934	65,399,727	39,072,092	92,733,909	93,620,475	38,185,526	27,214,201	26,477,712
Marine, aviation and transport	143,375,335	239,764,467	236,549,321	146,590,481	130,920,878	231,369,006	230,260,476	132,029,408	14,561,073	14,574,643
Motor	38,920,166	59,541,406	61,284,035	37,177,537	598,632	1,703,010	1,368,992	932,650	36,244,887	25,611,676
Miscellaneous	5,097,195	13,769,333	13,785,172	5,081,356	3,565,279	6,311,558	6,840,803	3,036,034	2,045,322	2,714,193
<b>Grand Total</b>	<b>253,516,831</b>	<b>461,012,132</b>	<b>460,280,462</b>	<b>254,249,101</b>	<b>174,156,881</b>	<b>332,117,483</b>	<b>332,090,746</b>	<b>174,183,618</b>	<b>80,065,483</b>	<b>69,378,224</b>

The annexed notes from 1 to 15 form an integral part of these financial statements.

  
Ismail H. Zakaria  
Chairman

  
A. Aziz Ajoob  
Director

  
Mohammad Omer Bawany  
Director

  
A. Razak Ahmed  
Chief Executive & Managing Director

Karachi: 29th April, 2015.

# Condensed Interim Statement of Claims (Un Audited)

Financial Period Ended March 31, 2015

Business underwritten inside Pakistan.

FORM GE

Class	Claims paid		Outstanding claims		Claims expenses	Reinsurance and other recoveries received	Reinsurance and other recoveries in respect of outstanding claims		Reinsurance and other recoveries revenue	2015 Net Claims expenses	2014 Net Claims expenses
	Opening	Closing	Opening	Closing							
	Rupees										
<b>Direct and facultative</b>											
Fire and property damage	17,876,114	126,591,434	141,663,721	32,948,401	15,090,330	108,691,496	123,966,482	30,365,316	2,583,085	4,366,976	
Marine, aviation and transport	16,609,032	134,984,940	127,229,481	8,853,573	11,612,826	119,377,124	113,786,372	6,022,074	2,831,499	4,699,211	
Motor	12,922,048	8,930,661	11,198,306	15,189,693	15,350	405,514	1,154,624	764,460	14,425,233	14,868,371	
Miscellaneous	436,788	2,894,409	4,021,694	1,564,073	371,751	2,102,317	3,022,517	1,291,951	272,122	117,305	
<b>Grand Total</b>	<b>47,843,982</b>	<b>273,401,444</b>	<b>284,113,202</b>	<b>58,555,740</b>	<b>27,090,257</b>	<b>230,576,451</b>	<b>241,929,995</b>	<b>38,443,801</b>	<b>20,111,939</b>	<b>24,051,863</b>	

The annexed notes from 1 to 15 form an integral part of these financial statements.

  
Ismail H. Zakaria  
Chairman

  
A. Aziz Ayoob  
Director

  
Mohammad Omer Bawany  
Director

  
A. Razak Ahmed  
Chief Executive & Managing Director

Karachi: 29th April, 2015.

# Condensed Interim Statement of Expenses(Un Audited)

Financial Period Ended March 31, 2015

Business underwritten inside Pakistan.


FORM GF

Class	Commissions paid or payable	Opening Deferred commission	Closing Deferred commission	Net commission Expense	Other Management Expenses	Underwriting Expenses	Commission from reinsurers	2015 Net underwriting expense	2014 Net underwriting expense
<b>Direct and facultative</b>									
Fire and property damage	16816866	38678939	38862242	16,633,563	9,433,787	26,067,350	8,666,770	17,400,580	15,108,767
Marine, aviation and transport	6031,340	3,796,614	2,938,146	6,889,808	5,047,587	11,937,395	3,974,102	7,963,293	8,434,819
Motor	3,793,500	8,931,211	9,192,605	3,532,106	12,564,268	16,096,374	12,773	16,083,601	12,543,841
Miscellaneous	926,330	2,671,818	2,673,566	924,582	709,010	1,633,592	723,547	910,045	1,147,135
<b>Grand Total</b>	<b>27,568,036</b>	<b>54,078,582</b>	<b>53,666,559</b>	<b>27,980,059</b>	<b>27,754,652</b>	<b>55,734,711</b>	<b>13,377,192</b>	<b>42,357,519</b>	<b>37,234,562</b>

The annexed notes from 1 to 15 form an integral part of these financial statements.

  
Ismail H. Zakaria  
Chairman

  
A. Aziz Ayoob  
Director

  
Mohammad Omer Bawany  
Director

  
A. Razak Ahmed  
Chief Executive & Managing Director

Karachi: 29th April, 2015.

# Condensed Interim Statement of Investment Income (Un Audited)

Financial Period Ended March 31, 2015

FORM GG

	2015 (Rupees)	2014
<b>Income from Non-Trading Investments</b>		
<b>Held to maturity</b>		
Return on Government Securities	4,087,764	2,759,757
Return on other fixed income, securities and deposits	308,024	408,437
	4,395,788	3,168,194
<b>Available for sale</b>		
Dividend Income	18,329	-
Gain on sale of Available for sale investment	-	-
Impairment in the value of Investment	(509,075)	247,004
<b>Income from Trading Investments</b>		
<b>Held for Trading</b>		
Dividend Income	11,177,592	10,264,666
Gain on sale of Investments	49,620	1,984,130
Unrealized gain on re-measurement of Investments held for trading	17,533,522	12,596,071
less: Investment related expenses	(5,828)	(28,519)
<b>Net Investment Income transferred to P&amp;L A/c.</b>	<b><u>32,659,948</u></b>	<b><u>28,231,546</u></b>

The annexed notes from 1 to 15 form an integral part of these financial statements.



Ismail H. Zakaria  
Chairman



A. Aziz Ayoob  
Director



Mohammad Omer Bawany  
Director



A. Razak Ahmed  
Chief Executive & Managing Director

Karachi: 29th April, 2015.

# Notes to the Condensed Interim Financial Statements (Un Audited)

Financial Period Ended March 31, 2015

## 1. STATUS AND NATURE OF BUSINESS

The Reliance Insurance Company Limited was incorporated in Pakistan as a Public Limited Company on 4th November 1981 and is engaged in General Insurance Business. The shares of the Company are quoted on Stock Exchanges of Karachi and Lahore. The registered Office of the Company is situated at 96-A, Sindhi Muslim Co-Operative Housing Society, Karachi.

## 2. BASIS OF PRESENTATION

2.1 These condensed interim financial statements are un-audited and presented in condensed form in accordance with the requirement of international Accounting Standard 34 "Interim Financial Reporting".

The disclosures made in these condensed interim financial statements have been limited based on the formats prescribed by the insurance rules, 2002 and approved accounting standards as applicable in Pakistan for interim financial reporting. These condensed financial statements do not include all the information required for full financial statement and should be read in conjunction with the financial statements of the company for the year ended December 31, 2014.

2.2 These condensed interim financial statements have been presented in Pak Rupees, which is the functional and presentation currency of the company.

## 3. BASIS OF MEASUREMENT

These condensed interim financial statement have been prepared under the historical cost convention except for certain financial assets and liabilities which are stated at fair value or amortized cost as applicable. These condensed interim financial statements have been prepared under the accrual basis of accounting except for cash flow information.

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed interim financial statements are in line with the audited annual accounts for the year ended December 31, 2014.

## 5. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual financial statements for the year ended 31 December 2014.

## 6. TAXATION

The provision for taxation for the period ended 31 March, 2015 has been made using the estimated effective tax rate applicable to expected total annual earnings.

## 7. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of associated companies, entities under common control, entities with common directors, major shareholders and key management personnel of the Company. Transactions with related parties are carried out at arm's length prices determined under "Comparable uncontrolled price method". Transactions with related parties are as follows.



# Notes to the Condensed Interim Financial Statements (Un Audited)

Financial Period Ended March 31, 2015

	March 31, 2015	March 31, 2014
	(Rupees)	
Premium Underwritten	7,807,943	6,608,568
Premium Collected	7,998,050	3,533,860
Claims Paid	1,093,409	1,535,754
Dividend received	18,329	-
Premium due but unpaid	44,591,380	50,039,474
Provision for outstanding claims	29,289,855	14,531,951
Key management personnel	5,156,986	4,436,761
Staff retirement benefits	578,649	521,833

## 8. OPERATING FIXED ASSETS AND DEPRECIATION

These are stated at cost less accumulated depreciation. Depreciation is charged to profit and loss account using the reducing balance method.

Depreciation on assets is charged from the month of addition while no depreciation is charged for the month in which, assets are disposed off .

Maintenance and repairs are charged to profit and loss account as and when incurred Major renewals and improvements are capitalized and the assets so replaced, if any are retired.

	March 31, 2015	December 31, 2014
	(Rupees)	

## 9. SHARE CAPITAL

Issued, subscribed and paid up capital

31st March 2015	31st December 2014		March 31, 2015	December 31, 2014
(Number of shares)			(Rupees)	
1,156,680	1,156,680	Ordinary shares of Rs. 10 each issued as fully paid in cash	11,566,800	11,566,800
39,189,195	39,189,195	Ordinary shares of Rs. 10 each issued as fully paid bonus shares	391,891,950	391,891,950
<u>40,345,875</u>	<u>40,345,875</u>		<u>403,458,750</u>	<u>403,458,750</u>

## 10. CONTINGENCIES AND COMMITMENTS

10.1 There are no material contingencies existing at the Balance Sheet date.

## 11. INVESTMENTS

The investments comprise of the following:

Held to maturity	11.1	80,384,631	80,801,294
Available for sale		148,906,571	148,906,571
Provision for impairment		(3,104,751)	(2,595,675)
	11.2	145,801,820	146,310,896
Held for trading		376,072,601	357,755,446
		<u>602,259,052</u>	<u>584,867,636</u>

# Notes to the Condensed Interim Financial Statements (Un Audited)

Financial Period Ended March 31, 2015

11.1 The Pakistan Investment Bonds (PIB) of Rs.15.629 million and GOP Ijara sukuk for the face value of Rs25.569 Million are placed as statutory deposit with State Bank of Pakistan in accordance with the requirement of Section 29(2)(a) of Insurance Ordinance 2000.

11.2 The market value of investment in shares & securities (AFS) as on 31 st March. 2015, was Rs.154.906 million (as at 31st December 2014 Rs.153.044 million).

## 12. SEGMENT REPORTING

Class of business wise revenue and results have been disclosed in the profit and loss account prepared in accordance with the requirements of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following table presents information regarding segment assets, liabilities as at March 31, 2015, and March, 2014 unallocated capital expenditure and non-cash expenses during the period:

					In Rupees			
<b>SEGEMENT ASSETS</b>								
Segment assets	<u>178,119,120</u>	<u>178,152,695</u>	<u>95,303,386</u>	<u>98,064,060</u>	<u>237,225,681</u>	<u>172,325,657</u>	<u>13,386,796</u>	<u>18,262,182</u>
Unallocated corporate assets					1,122,227,585	988,028,507	1,122,227,585	988,028,507
Consolidated corporate assets							<u>1,646,262,568</u>	<u>1,454,833,101</u>
<b>SEGEMENT LIABILITIES</b>								
Segment liabilities	<u>300,971,904</u>	<u>296,119,657</u>	<u>161,036,286</u>	<u>162,998,913</u>	<u>400,845,598</u>	<u>286,434,142</u>	<u>22,619,972</u>	<u>30,354,809</u>
Unallocated corporate liabilities					899,045	549,121	899,045	549,121
Consolidated corporate liabilities							<u>886,372,805</u>	<u>776,456,642</u>
<b>CAPITAL EXPENDITURE</b>								
Unallocated capital expenditure							<u>148,500</u>	<u>5,201,680</u>
Consolidated capital expenditure							<u>148,500</u>	<u>5,201,680</u>
Unallocated depreciation/Amortization							<u>2,945,893</u>	<u>2,613,589</u>

	March 31, 2015	March 31, 2014
	(Rupees)	(Rupees)

## 13. EARNINGS PER SHARE –BASIC AND DILUTED

Profit after tax for the period	34,670,765	24,958,251
Weighted average number of ordinary shares	40,345,875	40,345,875
Earnings per share-basic and diluted	0.86	0.62

13.1 No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

## 14. DATE OF AUTHORIZATION FOR ISSUE


These financial statements have been authorized for issue on 29th April, 2015 by the Board of Directors of the Company.

## 15. GENERAL

Figures have been rounded off to the nearest rupee.

  
Ismail H. Zakaria  
Chairman

  
A. Aziz Ayoob  
Director

  
Mohammad Omer Bawany  
Director

  
A. Razak Ahmed  
Chief Executive & Managing Director

Karachi 29 April, 2015

## Offices

Reliance Insurance House  
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Housing Society,  
Karachi.

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Web : www.relianceins.com

**Mr. A. Razak Ahmed**  
Chief Executive & Managing Director

Direct : 34539413, 34539414  
Extension : 204

**Mr. Haroon A. Shakoore**  
Chief Accountant &  
Company Secretary

Direct : 34539409  
Extension : 203

**Mr. Syed Rizwan Akhtar**  
Executive Vice President (Operations)

Direct : 34304067  
Extension : 210

**Mr. M. Amin Bawany**  
Vice President (Marine & Accident)

Direct : 34557079  
Extension : 201

**Mr. Muhammad Ishaque Azim**  
Vice President (Fire)

Direct : 34304068  
Extension : 212

**Mr. Sadruddin Hussain**  
Vice President (Claims)

Direct : 34550403  
Extension : 208

**Mr. Ghulam Mujaddid**  
Chief Manager (Accounts)

Extension : 205

**Mr. Abdul Rahim Patni**  
Deputy Chief Manager (Reinsurance)

Direct : 34539411  
Extension : 215

**Mr. Muhammad Saleem Memon**  
Deputy Chief Manager (Investment/shares)

Extension : 214

**Mr. Muhammad Masood Ali**  
Deputy Chief Manager (I.T. Deptt.)

Extension : 202

**Mr. Muhammad Masood Alam**  
Manager (Administration)

Direct : 34539411  
Extension : 206

**Mr. Mahmood Shuja Baig**  
Manager (Internal Auditor)

Extension : 209

### South Zone Offices & Branches

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Executive Vice President

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**Mr. Zafar A. Pasha**  
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## North Zone Offices & Branches

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37234255, 37351353  
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### Regional Office, Lahore

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### Gulberg Branch

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### Al-Rehman Branch

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Mr. Muhammad Nawaz

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Mr. A. Majeed Abid  
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## Offices

### Taj Plaza Branch

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### Royal Plaza Branch

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6th Road, . Rawalpindi.

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### Peshawar Branch

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-

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Distt. Rahimyar Khan.

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### Rahimyar Khan

Gulshan-e-Iqbal

Mr. Shahid Razzak  
Resident Representative

Cell 0301-7619190

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